



Ohio Petroleum Marketers &  
Convenience Store Association



June 6, 2011

The Honorable Jeanne Shaheen  
The Honorable Rob Portman  
United States Senate  
Washington, DC 20515

Dear Senators Shaheen and Portman:

On behalf of the Petroleum Marketers Association of America (PMAA), the New England Fuel Institute (NEFI), the Ohio Petroleum Marketers and Convenience Store Association (OPMCA), the Oilheat Council of New Hampshire (OHCNH), and the National Association of Oil & Energy Service Professionals (OESP), we are writing in support of the "Energy Savings and Industrial Competitiveness Act of 2011" (S. 1000) which will pay dividends both in the short and long-term for residential, commercial, and industrial sectors by promoting the use of energy efficient technologies. The bill updates provisions for building codes sections and appliance standards which will reduce America's dependence of imported oil and provide for a cleaner, greener future for American households and commercial businesses.

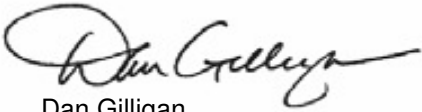
PMAA is a national trade association in the petroleum industry representing 8,000 independent petroleum marketing companies who own 60,000 retail fuel outlets such as gas stations, convenience stores and truck stops. Additionally, these companies supply motor fuels to 40,000 independently owned retail outlets and heating oil to eight million households and businesses. Nearly all of the heating oil consumed in the United States is sold by PMAA member heating fuels companies. NEFI is a member of PMAA, and an independent trade association representing the home heating industry since 1950. NEFI represents over 1,000 home heating oil and propane retailers and related service companies in New England and throughout the northeastern United States, most of which are small, multi-generational family owned-and-operated businesses. OPMCA is the statewide trade association representing more than 500 independent, small businesses in Ohio's petroleum and convenience industry. OPMCA's members own and operate the overwhelming majority of Ohio's 5,200 convenience stores and employ more than 55,000 Ohioans. Members on the wholesale side of the industry employ thousands more in commercial fueling facilities, transportation divisions, and heating oil sales. OHCNH represents 122 heating fuels companies which market traditional heating oil and biodiesel blended fuels. OHCNH keeps the public informed regarding energy conservation, safety and environmental protection and the benefits of heating with oil. Finally, OESP devotes its resources for education and the advancement of oil heat service professionals.

S. 1000 encourages consumers and businesses to upgrade to newer, more efficient energy savings technologies which will stimulate the economy and encourage private-sector job creation. S. 1000 specifically builds upon Section 325(f) of the Energy Policy and Conservation Act for non-weatherized oilheat furnaces by increasing the Annual Fuel Utilization Efficiency (AFUE) standards to 83 percent. Increasing the AFUE ratings for non-weatherized oilheat furnaces will save consumers money because of the higher AFUE rating offset for using less energy to heat their homes. Standards for commercial oilheat furnaces would have a minimum thermal efficiency rating of 81 or higher.

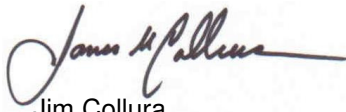
We would also like to thank Senator Shaheen's lead role to reauthorize the National Oilheat Research Alliance (NORA), S. 949. The bill promotes research and development in the oilheat sector to increase energy efficiency to conserve fuel for oilheat consumers. NORA educates consumers on the benefit and importance of regular service and safety practices, and the latest in oilheat technology and renewable alternatives. With passage of S. 1000 and S. 949, oilheat consumers will benefit tremendously with the tools and tips to reduce their heating bills.

Again, we would like to thank Senators Shaheen and Portman for putting aside party politics by introducing a bipartisan bill which will lower consumers' energy bills, create jobs for small businesses and will provide for a cleaner and greener future for American households and commercial businesses.

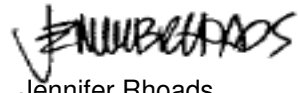
Sincerely,



Dan Gilligan  
PMAA President



Jim Collura  
NEFI Vice President



Jennifer Rhoads  
OPMCA President and CEO

Judy Garber  
Association of Oil & Energy Service Professionals



Robert Sculley  
Oilheat Council of New Hampshire